

## CLIENTS SUCCESS STORY

### A Fortune 100 Manufacturer Saves More Than \$100,000 Filtering Emails with Pinpoint Labs' Harvester



A Peoria, Ill.-based Fortune 100 manufacturer of construction and mining equipment, diesel and natural gas engines, and industrial gas turbines has proven to be a company that many clients depend upon every day to get jobs done effectively and efficiently. One contract employee, Steve, exemplified how that company rises to the task. Steve is responsible for electronic investigations and E-Discovery, and contributed to the IT department by overseeing all aspects related to E-Discovery collections and data processing.

*"Because our clients come from diverse locations, having a portable version of Harvester proved to be an important part of the business. I couldn't believe that we could have it up and running in any part of the world."*  
- Steve

Steve efficiently handles tasks that would seem daunting to many- thanks largely to the help of Harvester software. At any given time, dozens of

active legal matters arose that required immediate attention. Thanks to reliable software and excellent customer service, Steve is able to identify documents, back up data and filter data in a way that makes his large work load manageable. Steve says, "The lightweight design of the tools, can be used in any type of infrastructure, which proved to be very beneficial for a global enterprise such as ourselves. The extreme bandwidth issues experienced across the globe with competing software programs, have been solved with Harvester."

As an example, the global company had one license to collect and process data from a subsidiary in Ireland. Harvester Portable easily saved the company well over \$100,000 under the quote given by a large consulting firm. Steve notes, "The tools are low-cost enough that anyone will benefit."

*"Because of the size and nature of the company, any software tool can be afforded. However, a great emphasis on fiscal responsibility, user-friendliness and time efficiency make the software from Pinpoint Labs worth it."*  
- Steve

Pinpoint Labs' defensible e-discovery software increases the productivity and efficiency of Steve's work day more often than not. For example, the Fortune 100 manufacturer has four Harvester Portable licenses to filter through 90 custodians (roughly 80 gigabytes of data) to copy, filter and-

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▶ 8246 Oddo Circle

▶ Murray, NE 68409

▶ 402.235.2381

▶ 888.304.1096

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- collect relevant information- as well as present relevant information to outside counsel- within 30 days. The state-of-the-art filtering system allows him to dedupe, collect relevant NSF file extensions and user profiles, utilize date ranges and use the keyword search tool, which includes 20-25 relevant terms. The data set was dramatically reduced to 7 gigabytes, and only took three hours to complete.


Steve and his organization were so impressed with Pinpoint Labs Harvester Portable that they consequently placed an order for Harvester Server.



*“We paid for the premium version of another e-discovery tool that directly competes with Pinpoint Labs. But when we needed immediate assistance to solve a problem, it took at least a day or two to make contact with its support staff. However, at Pinpoint Labs, we reached a live person immediately, who was of great help. They’re a top company for addressing issues and providing assistance. People like to save time and money.”*  
-Steve

To learn more about Harvester software from Pinpoint Labs, please visit [www.pinpointlabs.com](http://www.pinpointlabs.com).



**HARVESTER**   
Search and Collect Discoverable  
Documents and Email

### HARVESTER FEATURES

- ▶ Early Data Assessment (EDA) Reports
- ▶ Keyword filter Active MS Outlook Accounts (Exchange, Yahoo, etc.)
- ▶ Identifies non-searchable/encrypted files
- ▶ Harvester ESI “easy” Vault (custodial drag and drop window)
- ▶ Write Files to TrueCrypt volume for security
- ▶ DeNIST and Dedupe
- ▶ Use with Portable ESI Self Collection Drives Kits
- ▶ Keyword filter with MS Outlook PST’s, attachments, loose files and archives
- ▶ Search multiple time stamps
- ▶ Create file summary and file lists from filtered data and messages
- ▶ Multi-threaded
- ▶ No per gig fees and No per custodian Fees
- ▶ Set expired licenses for Harvester Portable using Portable License Manager (PLM)

**POWERFUL** ESI COLLECTION SOFTWARE

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